

How To Calculate Recare System Effectiveness

The effectiveness of your recare system should be checked at least quarterly so any problems can be caught early and rectified. The following is an example of the method used to check a system. Note particularly, the effects on practice income if the 70% to 80% recommended effectiveness rate is reached with a fabricated \$140 average recare fee. Plug in your own fee to understand the potential positive effect on your own recare system's production.

2000 active patients ÷ 6 months = 333 recares/month for 100% effective system

Actually averaged 160 recares/month last quarter

Minimum goal = 70% to 80%

70% effective system:

- 2000 patients x .7 = 1400 active patients
- 1400 active patients ÷ 6 months = 233 recares/month for 70% effective system
- 73 additional recares/month

80% effective system:

- 2000 active patients x .8 = 1600 active patients
- 1600 active patients ÷ 6 months = 267 recares/month for 80% effective system
- 107 additional recares/month

Effects on income with 70% effectiveness level:

233 recares/month at 70% level
-160 actual average recares/month
73 additional recares/month when reach 70% effectiveness level

- \$140 average recare fee x 73 additional recares/month = \$10,220 per month increased production x 12 months = \$122,640 per year increased production

Effects on income with 80% effectiveness level:

267 recares/month at 80% level
-160 actual average recares/month
107 additional recares/month when reach 80% effectiveness level

- \$140 average recare fee x 107 additional recares/month = \$14,980 per month increased production x 12 months = \$179,760 per year increased production

Effects on care and service to patients – PRICELESS!